

COLDWELL BANKER

BIOGRAPHY



WILLIAM "BILL" SUMITS , SRES

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Professional Experience

Over twenty years of International Sales and Business Management experience for a \$26 million imaging business of the DuPont Company, and extensive experience as a management and enterprise software consultant for a \$6 billion foreign petrochemical company. After Y2K, Bill began a new and exciting career in Real Estate, and by his second year in the business was in the top 17% of Coldwell Banker agents worldwide. He is a certified specialist for senior home sellers and buyers; he is equally successful helping first-time buyers get that first home, and current homeowners move up to their dream home. Each year Bill helps dozens of satisfied clients buy and sell homes.

Education

*Georgia Institute of Technology — Bachelor of Science, Industrial Engineering*University of Dallas
—MBA courses in Telecommunications Management

Professional Philosophy

The corporate world has taught me to focus on the needs of the customer above all else. Buying or selling a home is stressful. My personal and professional success comes from making buying or selling a home as fast and as trouble-free as possible.

Personal Background

Bill comes from, and married into a family of photographers. He has had photographs published in Sports Illustrated and Time magazines, which explains the beautiful house flyers he produces. He lived in England at an early age, married a Ph.D., and has four children, all professionals. He has traveled extensively and lived in the Middle East for three years.

Why hire Bill Sumits for your real estate purchase or sale?

As a Coldwell Banker professional, I offer you many advantages:

- ◆ Putting your interests first and foremost. I am working for YOU!
- ◆ Patience to find you the perfect home, or the right buyer.
- ◆ Use of latest technology to find the best homes, to respond to buyer inquiries, and to communicate with you quickly.
- ◆ Preview and research all current listings prior to showing them to you, or before listing your home.
- ◆ Excellent knowledge of schools, and amenities of the neighborhoods
- ◆ Market analysis of recent sales to verify market value.
- ◆ Negotiating skills to get you the best possible purchase or sales contract.
- ◆ Thorough comprehension of all legal contracts to protect your interests
- ◆ Team of experts to inspect and evaluate you're home before you commit
- ◆ Lists of contractors to upgrade you home before you sell or after you buy
- ◆ Support of a full time manager with 25+ years of experience
- ◆ Simplify & streamline the process for you so you can make smart, confident, and quick decisions.
- ◆ Reputation of honesty and integrity among peers.

I want to be your "REALTOR® FOR LIFE"